Mike’s Just Make the Call Routine

1. Just Make the Call Mantra
2. Call List on Desk
3. Audio Books
   - Tom Peters
   - Malcolm Gladwell
4. Up Early
5. Exercise
6. Starbucks
7. “Just Make the Call” Capsule No Later than 7:45 am
8. Continuous Improvement
9. Allow Three Hours
10. Just Call Until it’s Done